

2017 - POSTAL RATES - Final
(First-Class and USPS Marketing Mail)
Effective Sunday, January 22, 2017

FIRST-CLASS MAIL

Letters, Flats and Post Cards

| | Single Piece | | Presorted | |
|-------------------------|--------------|-------|-----------|-------|
| | Letters | Flats | Letters* | Flats |
| First ounce | 49.0 | 98.0 | 45.3 | 79.8 |
| Meter | 46.0 | | | |
| Additional ounces | 21.0 | 21.0 | | 21.0 |
| Nonmachinable surcharge | 21.0 | | 21.0 | |

POST CARDS

| | | |
|------|------|------|
| Card | 34.0 | 28.4 |
|------|------|------|

Automation

Letters* Cards Flats

| | | | |
|-------------------------|------|------|------|
| Mixed AADC | 42.3 | 27.4 | 75.0 |
| AADC | 40.3 | 26.6 | 67.0 |
| 3-Digit | N/A | N/A | 63.0 |
| 5-Digit | 37.3 | 25.3 | 44.6 |
| Additional ounces* | | N/A | 21.0 |
| Nonmachinable surcharge | 21.0 | | |
| Residual(SNGLP) | 50.0 | | |

Subtract \$.003 for each automation letter/card that complies with the full-service Intelligent Mail option requirements.

* For Automated & Presorted Letters the price is the same for less than 3.5 oz

PRIORITY MAIL(Flat Rate Envelopes) Retail \$6.65

USPS Marketing Mail (formerly Standard)
(Regular Rate)

| LETTER | DESTINATION ENTRY RATES | | | |
|--|-----------------------------|---------------------------|---------------------------|-----|
| | Network Distribution Center | Sectional Center Facility | Destination Delivery Unit | |
| CARRIER ROUTE (ECR)¹ | | | | |
| Basic | 29.0 | 26.0 | 25.2 | |
| High Density | 19.9 | 17.5 | 16.8 | N/A |
| Saturation | 18.6 | 16.2 | 15.5 | |
| REGULAR SUBCLASS² | | | | |
| Automation: | | | | |
| Mixed AADC | 28.8 | 26.2 | N/A | |
| AADC | 27.1 | 24.5 | 23.7 | N/A |
| 5-Digit | 25.1 | 22.5 | 21.7 | |
| Nonautomation: | | | | |
| Mixed AADC | 30.1 | 27.5 | N/A | |
| AADC | 28.4 | 25.8 | 25.0 | |
| Nonmachinable: | | | | |
| Mixed ADC | 64.7 | 62.1 | N/A | N/A |
| ADC | 57.4 | 54.8 | 54.0 | |
| 3-Digit | 54.9 | 52.3 | 51.5 | |
| 5-Digit | 46.2 | 43.6 | 42.8 | |

Subtract \$.001 for each automated or carrier route letter that complies with the full-service Intelligent Mail option requirements.

| USPS Marketing Mail (Regular Rate) PIECE/POUND RATES | | DESTINATION ENTRY RATES | | | | |
|---|------------------|-------------------------|---------------------------|---------------------------|---------|--------------------|
| | | Network Dist Center | Sectional Center Facility | Destination Delivery Unit | | |
| CARRIER ROUTE (ECR)³ | | | | | | |
| | Letter Per piece | Flats Per piece + | per lb. | per lb. | per lb. | Flats only per lb. |
| Basic | N/A | 11.0 | 72.0 | 60.0 | 56.8 | 52.4 |
| High Density | N/A | 9.4 | 61.5 | 45.4 | 39.9 | 36.3 |
| Saturation | N/A | 6.4 | 61.5 | 45.4 | 39.9 | 36.3 |
| REGULAR SUBCLASS⁴ | | | | | | |
| Flat | Auto Per piece | Non-Auto + | per lb. | per lb. | per lb. | |
| Mixed ADC | 32.6 | 36.4 | 89.7 | 73.6 | N/A | |
| ADC | 30.9 | 33.1 | 89.7 | 73.6 | 68.8 | N/A |
| 3-Digit | 25.4 | 28.0 | 89.7 | 73.6 | 68.8 | |
| 5-Digit | 16.3 | 21.1 | 89.7 | 73.6 | 68.8 | |

| FLATS | DESTINATION ENTRY RATES | | | |
|--|-----------------------------|---------------------------|---------------------------|------|
| | Network Distribution Center | Sectional Center Facility | Destination Delivery Unit | |
| CARRIER ROUTE (ECR)¹ | | | | |
| Basic | 29.0 | 26.0 | 25.2 | 24.1 |
| High Density | 24.8 | 20.8 | 19.4 | 18.5 |
| Saturation | 21.8 | 17.8 | 16.4 | 15.5 |
| REGULAR SUBCLASS² | | | | |
| Automation: | | | | |
| Mixed ADC | 55.0 | 51.0 | N/A | |
| ADC | 53.3 | 49.3 | 48.1 | N/A |
| 3-Digit | 47.8 | 43.8 | 42.6 | |
| 5-Digit | 38.7 | 34.7 | 33.5 | |
| Nonautomation: | | | | |
| Mixed ADC | 58.8 | 54.8 | N/A | |
| ADC | 55.5 | 51.5 | 50.3 | N/A |
| 3-Digit | 50.4 | 46.4 | 45.2 | |
| 5-Digit | 43.5 | 39.5 | 38.3 | |

Subtract \$.001 for each automated or carrier route flat that complies with the full-service Intelligent Mail option requirements.

1, 2 For pieces weighing 3.5 oz. or less for CRRT & Auto. 4.0 oz. or less for non-auto
3, 4 For pieces weighing more than 4.0 oz. for Flats

(All rates in cents; special [nonprofit] rates not included on this page)



**2017 - POSTAL RATES - Final
(Nonprofit USPS Marketing Mail)
Effective Sunday, January 22, 2017**



SOURCELINK®
connecting data, design & delivery

| Annual Mailing Fees | |
|---------------------------|----------|
| One time Application Fee* | \$225.00 |
| USPS Marketing Mail Mail | \$225.00 |
| Annual Renewal | \$225.00 |

*includes F/C permit fee if using Sourcelink as Mail Service Provider

| USPS Marketing Mail (Nonprofit Rate) PIECE/POUND RATES | | DESTINATION ENTRY RATES | | | | |
|---|----------------------------|---------------------------|---------------------------------|---------------------------------|---------|-----------------------|
| | | Network Dist Center | Sectional Center Facility | Destination Delivery Unit | | |
| CARRIER ROUTE (ECR)³ | | | | | | |
| | Per piece+per lb. Flats | per lb. | per lb. | per lb. | per lb. | per lb. Flats only |
| Basic | 7.1 | 55.0 | 43.0 | 39.8 | | 35.4 |
| High Density | 5.6 | 44.5 | 28.4 | 22.9 | | 19.3 |
| Saturation | 2.5 | 44.5 | 28.4 | 22.9 | | 19.3 |
| NONPROFIT SUBCLASS⁴ | | | | | | |
| | Per piece+per lb. Flats | per lb. | per lb. | per lb. | per lb. | per lb. Flats only |
| Automation: Mixed ADC | 20.8 | 79.4 | 63.3 | N/A | | |
| ADC | 19.1 | 79.4 | 63.3 | 58.5 | | N/A |
| 3-Digit | 13.6 | 79.4 | 63.3 | 58.5 | | N/A |
| 5-Digit | 4.5 | 79.4 | 63.3 | 58.5 | | N/A |
| Flats only Nonautomation: Mixed ADC | 24.6 | 79.4 | 63.4 | N/A | | N/A |
| ADC | 21.3 | 79.4 | 63.4 | 58.6 | | N/A |
| 3-Digit | 16.2 | 79.4 | 63.4 | 58.6 | | N/A |
| 5-Digit | 9.3 | 79.4 | 63.4 | 58.6 | | N/A |

| USPS Marketing Mail (Nonprofit Rate) | | | | |
|---|-----------------------------------|---------------------------------|---------------------------------|-----|
| LETTER | DESTINATION ENTRY RATES | | | |
| | Network Distribution Center | Sectional Center Facility | Destination Delivery Unit | |
| CARRIER ROUTE (ECR)¹ | | | | |
| Basic | 20.9 | 17.9 | 17.1 | |
| High Density | 11.8 | 9.4 | 8.7 | N/A |
| Saturation | 11.1 | 8.7 | 8.0 | |
| NONPROFIT SUBCLASS² | | | | |
| Automation: Mixed AADC | 17.1 | 14.5 | N/A | |
| AADC | 15.4 | 12.8 | 12.0 | N/A |
| 5-Digit | 13.4 | 10.8 | 10.0 | |
| Nonautomation: Mixed AADC | 18.4 | 15.8 | N/A | |
| AADC | 16.7 | 14.1 | 13.3 | |
| Nonmachinable: Mixed ADC | 53.0 | 50.4 | N/A | N/A |
| ADC | 45.7 | 43.1 | 42.3 | |
| 3-Digit | 43.2 | 40.6 | 39.8 | |
| 5-Digit | 34.5 | 31.9 | 31.1 | |

Subtract \$.001 for each automated or carrier route letter that complies with the full-service Intelligent Mail option requirements.

| FLATS | | DESTINATION ENTRY RATES | | |
|--|------|-----------------------------------|---------------------------------|---------------------------------|
| | | Network Distribution Center | Sectional Center Facility | Destination Delivery Unit |
| CARRIER ROUTE (ECR)¹ | | | | |
| Basic | 20.9 | 17.9 | 17.1 | 16.0 |
| High Density | 16.7 | 12.7 | 11.3 | 10.4 |
| Saturation | 13.6 | 9.6 | 8.2 | 7.3 |
| NONPROFIT SUBCLASS² | | | | |
| Automation: Mixed ADC | 40.7 | 36.7 | N/A | |
| ADC | 39.0 | 35.0 | 33.8 | N/A |
| 3-Digit | 33.5 | 29.5 | 28.3 | |
| 5-Digit | 24.4 | 20.4 | 19.2 | |
| Nonautomation: Mixed ADC | 44.5 | 40.5 | N/A | |
| ADC | 41.2 | 37.2 | 36.0 | N/A |
| 3-Digit | 36.1 | 32.1 | 30.9 | |
| 5-Digit | 29.2 | 25.2 | 24.0 | |

Subtract \$.001 for each automated or carrier route flat that complies with the full-service Intelligent Mail option requirements.

1, 2 For pieces weighing 3.5 oz. or less for CRRT & Auto. 4.0 oz. or less for non-auto
3, 4 For pieces weighing more than 4.0 oz. for Flats

(All rates in cents)



SOURCELINK®
connecting data, design & delivery

2017